## **ABSTRACT**

A method and system for calculating a financial forecast or goal and/or budget based upon user-provided information. The user provided information may include past commission, success ratio, income and expenses as well as a projected financial goal. The forecast and budget is a factor of the past personal and business financial information and the projected production goal. Preferably, the forecast will include suggested success ratios, income and expenses to reach the projected production goal, which may include a commission goal.

445832\_1.DOC

## BEST AVAILABLE COPY